GUARDIAN
CAPITAL PARTNERS

Partnership. Competitive Advantage. Value Creation.

Founded in 2008, Guardian Capital Partners is a private equity firm that makes control investments in lower middle market companies. Guardian has a proven track record of partnering with management teams, creating value and building better and more sustainable businesses.

$1.1B+
Commitments Raised [1]

80+
Transactions Completed [1]

18
Professionals [1]

[1] *As of February 2026*

SECTORS

- Niche Manufacturing
- Business Services
- Consumer

PARTNER WITH GUARDIAN

Lower Middle Market Experts

- Develop entrenched partnership with executive teams, stressing culture and fit
- Investing in employees and the business process
- Deep experience in strategic planning and unlocking transformational growth
- Resources and experience to pursue accretive add-on acquisitions

Certainty to Close

- Efficient due diligence and execution
- Expertise in creating tax efficient structures
- High integrity and ethics
- Committed fund

INVESTMENT CRITERIA

Types of Investments

- Businesses owned by founders, families, financial sponsors, or corporate parents
- Control investments
- Buyouts, management-led transactions, and recapitalizations

Transaction Metrics

- Revenue: $25 - $200 million
- EBITDA: $5 - $30 million
- Equity Check: $25 - $100 million
- No minimum size for add-ons

Geography

- United States or Canada (may have overseas operations)

Company Attributes

- High quality owner / operator
- Competitive advantage / defensible position
- History of stability and profitability
- Margin improvement / organic growth opportunity
- Add-on growth strategy

GOAC

Guardian's Operations and Advisory Company

- Team of proven operators, advisors and functional experts providing guidance and assistance to management teams
- Highly skilled individuals that work exclusively with Guardian portfolio companies and are deeply experienced at identifying and executing on value creation initiatives

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ACTIVE INVESTMENTS

Fund IV

Partnered March 2026
Ceres, CA

Developer and manufacturer of specialty nut-based and plant-based ingredient solutions, primarily serving the consumer-packaged goods and foodservice channels.

Fund IV

Partnered November 2025
Champaign, IL

Designs and manufactures highly engineered power products serving data center and other mission-critical sectors.

Fund IV

Partnered October 2025
Morgan Hill, CA

Designs and engineers thermal management solutions serving the high-performance computing, cybersecurity, artificial intelligence, telecom, medical, and defense sectors.

Fund IV

Partnered December 2024
Denver, CO

Designs, integrates, installs, and maintains network, multimedia, wireless, and security system solutions for key partners in the data center and mission critical application end markets.

Fund III

Partnered June 2024
Levittown, PA

Specializes in commercial / industrial overhead doors and loading dock equipment, offering a spectrum of turnkey install and maintenance services.

Fund III

Partnered June 2023
Denver, CO

Leading provider of fuel and car wash equipment, maintenance, compliance, and installation services throughout the Western and Midwest regions of the United States.

Fund III

Partnered May 2022
Green Bay, WI

Full-service provider of highly-engineered precision roll solutions and related componentry utilized within a variety of manufacturing environments.

Fund III

Partnered May 2021
Cypress, CA

Digitally native consumer products company developing smart design, small and medium size appliances.

Continuation Fund

Partnered Nov 2020
Warminster, PA

Designer and manufacturer of ruggedized mobile workforce solutions for public safety and enterprise markets.

Fund III

Partnered Oct 2020
Austin, TX

Data-driven consumer products company selling its own branded products primarily through eCommerce marketplaces and the Company website.

Fund III

Partnered Dec 2019
Belding, MI

Tech-enabled eCommerce accelerator for consumer brands, including manufacturers of board games, toys, pet and baby products, sporting goods, housewares, and more.

REALIZED INVESTMENTS

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